DARRELL DIZOGLIO

1405 Brookside Drive Carrollton, TX 75007 Mobile: 469.540.0455 Zane@RighteousResumes.com Review My Linkedin Profile

ACHIEVEMENTS

Ranked #1 Résumé Writing Expert in the Nation annually on LinkedIn.com from 2008 to 2/2013 with most Best Answer Awards versus 5000+ peers.

Wrote, edited and published the game-changing eBook "Insider Secrets – Proven Strategies to Get You Hired Quick" in 2011.

Wrote one sales letter and résumé that reeled in over \$1.25 million for an International Consultant.

One new client advanced to C-level employment in only 65 days, earned a huge salary and signed a \$554,000 consulting contract ten days later.

Thanks to seven proven trade secrets, 95% of my résumé and coaching clients actively seeking work are hired within 90 days.

Instrumental in helping **75-100** executives annually earn incomes of \$150,000+ since 2004.

Propel over **75** new clients each year to an executive-level income.

Help over **100** members of the US Military successfully transition to civilian employment annually with expert résumé writing and coaching.

Assist more than **25** international executives land lucrative jobs abroad each year since 2009.

Earned **Platinum-Level Expert Author** title with EzineArticles.

Achieved Top 1% Ranking for Most Read LinkedIn Profile 2012.

Achieve **outstanding results** for hundreds of clients with graduate degrees (MBA, PhD, JD, MD or MS) annually since 2004.

Still thriving after 29 years as a selfemployed professional writer.

"I am a Christian Soldier in the War on Poverty. I will be your champion through Christ who strengthens me."

EXECUTIVE RÉSUMÉ WRITER • JOB SEARCH COACH CAREER COACH • CERTIFIED PROFESSIONAL RÉSUMÉ WRITER • EDITOR • CAREER TRANSITION SPECIALIST

CORE LEADERSHIP STRENGTHS AND EXPERTISE

- ► Executive Résumé Writing ► Convincing and Compelling Sales Writing ► SEO
- ► Leadership and Management ► Consulting ► Career and Job Search Coaching
- ► Internet Copywriting ► Banking, Finance and Investing ► Linkedin Profile Writing
- ► Natural Health & Healing ► Business ► Careers & Education ► Solutions
- ► Sales, Advertising and Marketing ► Negotiating ► Construction ► Editing
- ► Career Transitions ► Recruiting, Interviewing and Hiring ► TV, Film & Movies
- ► Sports ► IT ► Real Estate ► Business ► Health Care ► Entertainment

PROFESSIONAL LEADERSHIP EXPERIENCE

<u>RighteousRésumés.com</u> & <u>HighPerformanceRésumés.com</u>, Dallas, TX 5/04 - Present **Executive Résumé Writer/High-Performance Résumé Writer/Editor in Chief** Benefit from my extensive experience as a Hiring Manager, Recruiter and Copywriter.

- See 74 transparent reviews from clients, evidence file and résumé samples.
- Assist all types of high-income earners to succeed in an executive job search.

Editor in Chief/Webmaster, <u>HowToFindWorkNow.org</u>, Dallas, TX 1/12 - Present Updated website with new, original content monthly, and earned top 1% traffic ranking (89,487 in US) by Alexa.com from 2012 to 2014; reached over 350K visitors in first year.

Words That Sell 247.com & Barracuda Copywriting.com, Dallas, TX 1/91- Present Freelance Copywriter/Sales, Expert Sales, Marketing & Advertising Writer Write high ROI websites, landing pages, sales letters, advertisements that sell 24/7.

Rockland Financial Mortgage Company LLC, Cranston, Rhode Island 10/02 - 4/04 Sales & Marketing Manager/Recruiter/Senior Mortgage Consultant

Ameriquest Mortgage Company, Lincoln, Rhode Island

8/01 - 6/02

Assistant Manager/Mortgage Consultant

Best net revenue months \$72K and \$69K. Routinely #1 in sales and client satisfaction.

Danish Inspirations, Dallas, Texas (Fine Contemporary Furniture) 10/98 - 12/00 Sales Consultant/Recruiter/Rainmaker

Set new records for monthly and annual sales. Ranked #1 in sales every month.

Gordon's Jewelers (acquired by Zale Corporation in 1990), Dallas, Texas 11/95 - 6/97 Store Manager/Recruiter – Often #1 Store in sales and new credit accounts in NE. Also, Store Manager/Recruiter for Gordon's Jewelers from 06/88 to 11/89 in VT.

Affordable Mortgage, Dallas, Texas

1/94 - 6/96

Mortgage Originator of Conforming, FHA and Sub Prime loans; earned annual MVP Award twice. Always #1 in company for monthly revenue and profit after year one.

Landmark Map Guide Inc., Dallas, Texas

2/91 - 12/93

Sales and Marketing Manager/Recruiter/Copywriter – The tourist and visitor guide to DFW. Always #1 in advertising sales; promoted into management in only 45 days.

Diamond Dept. Manager/Sales, Tilden-Thurber Jewelers, Prov., RI 11/89 – 2/91

EDUCATION, CERTIFICATIONS & TRAINING

Bachelor of Science in Business Administration equivalent from five years of college classes in Management, Marketing and Real Estate Finance at Rhode Island College, Providence, RI; Austin Community College, Austin, TX; University of Houston, Texas; Bryant University, Smithfield, RI and many years of independent study. Certified Professional Résumé Writer/CPRW from Professional Association of Résumé Writers, St. Petersburg, FL

Graduate, Professional Real Estate Appraisal Program, National College of Appraisal & Property Management, Atlanta, GA
Graduate, Gordon's Jewelers Management Training Program, Houston, TX